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(Stock Exchange Code 4527) June 6, 2016

Toshiaki Yoshino President and COO ROHTO PHARMACETICAL CO., LTD. 1-8-1 Tatsumi-nishi, Ikuno-ku, Osaka, Japan

# NOTICE OF CONVOCATION THE 80TH ORDINARY GENERAL MEETING OF SHAREHOLDERS

#### To Shareholders:

We express our deep appreciation to each of the shareholders for their extraordinary daily support.

You are cordially invited to attend the 80th Ordinary General Meeting of Shareholders of ROHTO PHARMACETICAL CO., LTD. (the "Company"). The meeting will be held for the purposes as described below

If you are unable to attend the meeting, you may exercise your voting rights in writing or via the Internet. Please review the Reference Documents for the General Meeting of Shareholders contained herein to exercise your voting rights by Monday, June 20, 2016, at 5:00 p.m. Japan time.

**1. Date and Time:** Tuesday, June 21, 2016 at 10:00 a.m., Japan time

(Reception is scheduled to open at 9:00 a.m.)

**2. Place:** 3-1 Ofuka-cho, Kita-ku, Osaka-shi

GRAND FRONT OSAKA Knowledge Capital

Congrés Convention Center (North Building B2F)

3. Meeting Agenda:

Matters to be reported: 1. The Business Report, Consolidated Financial Statements and

Non-consolidated Financial Statements for the Company's 80th Fiscal Year

(April 1, 2015 - March 31, 2016)

2. Results of the audit of the Consolidated Financial Statements by the Accounting Auditor and the Board of Auditors for the Company's 80th

Fiscal Year (April 1, 2015 - March 31, 2016)

Proposals to be resolved:

**Proposal 1:** Election of Eleven(11) Directors **Proposal 2:** Election of Four(4) Auditors

### Notes Related to the General Meeting of Shareholders

- If it is necessary to modify the Business Report, Consolidated Financial Statements, Non-consolidated Financial Statements, and the Reference Documents for the General Meeting of Shareholders, the modified items will be posted to the website of the Company (http://www.rohto.co.jp/).
- Of the documents to be provided with this notice of convocation, "Consolidated Statements of Changes in Shareholders' Equity," "Notes on Consolidated Financial Statements," "Non-consolidated Statements of Changes in Shareholders' Equity" and "Notes on Non-consolidated Financial Statements" are disclosed on the Company website (http://www.rohto.co.jp/) pursuant to laws, regulations and Articles of Incorporation and are therefore not attached with this notification of convocation. Moreover, Consolidated Financial Statements and Non-consolidated Financial Statements included with this notice of convocation are a portion of the Consolidated Financial Statements and Non-consolidated Financial Statements audited by the Accounting Auditor and Auditors for preparing the Accounting Auditor's Report and the Audit Report.
- Gifts will not be handed out at the General Meeting of shareholders. Thank you for your understanding.

# **Reference Documents for the General Meeting of Shareholders**

## **Proposals and References**

**Proposal 1:** Election of Eleven(11) Directors

The terms of office of all Twelve(12) current Directors will expire at the close of this General Meeting. You are therefore hereby requested to elect Eleven (11) Directors.

The candidates are as follows:

No.		Name	Position at the Company
1	Reappointed	Kunio Yamada	Chairman and Chief Executive Officer (CEO)
2	Reappointed	Toshiaki Yoshino	President and Chief Operating Officer (COO)
3	Reappointed	Akiyoshi Yoshida	Executive Vice President
4	Reappointed	Lekh Juneja	Executive Vice President
5	Reappointed	Yoichi Kambara	Managing Director
6	Reappointed	Shinichi Kunisaki	Director
7	Reappointed	Takeshi Masumoto	Director
8	Reappointed	Masaya Saito	Director
9	Reappointed	Yasuhiro Yamada	Director
10	Reappointed External	Mari Matsunaga	External Director
11	Reappointed External	Shingo Torii	External Director

No.	Name (Date of birth)		Number of shares of the Company	
1	Kunio Yamada (January 23, 1956)		Joined the Company Director and Assistant to President Senior Managing Director and General Manager of Sales Department Executive Vice President Executive Vice President Chairman of The Mentholatum Company President of the Company Chairman of The Mentholatum Company Chairman and Chief Executive Officer (CEO) of the Company Chairman of The Mentholatum Company to present current positions) Mentholatum Company	1,966,928
2	Toshiaki Yoshino (October 10, 1950)	March 1974 May 2003 June 2004 June 2008 June 2009 May 2015	Joined the Company Corporate Officer and Division Manager of Healthcare Business Department Sales No. 1 Division Director and Division Manager of Healthcare Business Department Sales No. 1 Division Managing Director and General Manager of Marketing Department President and Chief Operating Officer (COO) and General Manager of Marketing Department President and Chief Operating Officer (COO) to present	16,893

No.	Name (Date of birth)		Past experience, positions and significant concurrent positions	Number of shares of the Company
3	Akiyoshi Yoshida (February 19, 1942)	June 2014 (Significant conc	Joined the Company Director and Assistant to President Managing Director and Division Manager of International Business Division Managing Director and Division Manager of International Business Division President of The Mentholatum Company Executive Vice President of the Company President of The Mentholatum Company to present current positions) Mentholatum Company	28,000
4	Lekh Juneja (March 3, 1952)	September 1989 June 1996 June 2000 June 2003 April 2014 June 2014	Joined Taiyo Kagaku Co., Ltd. Director and Head of Research Department Managing Director Executive Vice President Joined the Company Executive Vice President Global Head of International Business and Research & Development Chief Health Officer to present	8,952
5	Yoichi Kambara (August 20, 1948)	April 1972 June 2001  March 2002  October 2004  June 2008 June 2015	Joined The Mitsubishi Bank, Ltd. (currently, The Bank of Tokyo-Mitsubishi UFJ, Ltd.) Joined Tokyo-Mitsubishi Asset Management, Ltd. (currently, Mitsubishi UFJ Kokusai Asset Management Co., Ltd.) Managing Director Joined Mitsubishi Tokyo Wealth Management Securities, Ltd. President Joined the Company Corporate Officer Director in charge of Overseas Business Development Managing Director in charge of Corporate Planning to present	14,000
6	Shinichi Kunisaki (October 27, 1955)	April 1981 January 2007 February 2007 June 2010	Joined Suntory Limited (currently, Suntory Holdings Limited) Joined the Company Corporate Officer Corporate Officer and General Manager of Research & Development Department Director and General Manager of Research & Development Department to present	6,705

No.	Name (Date of birth)		Past experience, positions and significant concurrent positions	Number of shares of the
		April 1979		Company
		June 2011  January 2013	Joined the Company Corporate Officer and General Manager of Manufacturing Business Department Director and General Manager of Manufacturing Business Department Director and General Manager of Manufacturing Business Department of the Company	
7	Takeshi Masumoto (June 23, 1954)	May 2013	President of Tianjin ROHTO Herbal Medicine Co., Ltd. Director and General Manager of Manufacturing Business Department President of Tianjin ROHTO Herbal Medicine Co., Ltd. President of Meguro Kako Inc. (currently, Qualitech Pharma Co., Ltd.) to present	30,136
8	Masaya Saito (November 1, 1963)	(Significant concu	General Director of Rohto-Mentholatum (Vietnam) Co., Ltd. Director and General Manager of Corporate Planning Department of the Company General Director of Rohto-Mentholatum (Vietnam) Co., Ltd. to present urrent positions) of Rohto-Mentholatum (Vietnam) Co., Ltd.	16,136
9	Yasuhiro Yamada (August 27, 1938)	March 1962 November 1973 June 1978 June 1980 June 1981  July 1988  June 1989  March 1992  May 2014  (Significant concu	Joined the Company Director Managing Director Senior Managing Director Senior Managing Director President and Representative Director of Nihon Josephine Co., Ltd. (currently, Ands Corporation) Senior Managing Director of the Company Chairman of The Mentholatum Company Representative Director of Nihon Josephine Co., Ltd. Director of the Company Chairman of The Mentholatum Company Representative Director of Nihon Josephine Co., Ltd. Director of the Company Chairman of The Mentholatum Company President and Representative Director of Nihon Josephine Co., Ltd. Director of the Company Chairman and Representative Director of Ands Corporation to present	145,000

	Name		Past experience, positions	Number of
No.	(Date of birth)	and significant concurrent positions		shares of the
	(2 400 01 01141)			Company
1 0	Mari Matsunaga (November 13, 1954) External	Representative of External Director Outside Director	Joined Japan Recruit Center (currently, Recruit Holdings Co., Ltd.)  Joined NTT Mobile Communications Network, Inc. (currently, NTT DOCOMO, Inc.) Representative of Mari Matsunaga Office External Director of BANDAI Co., Ltd. External Director of BRAINS Network Co. Ltd. Outside Director of MS&AD Insurance Group Holdings, Inc. Independent Director of Terumo Corporation External Director of the Company to present current positions) of Mari Matsunaga Office or of BRAINS Network Co. Ltd. r of MS&AD Insurance Group Holdings, Inc. rector of Terumo Corporation	777
1/1	Shingo Torii (January 18, 1953) External	April 1980 June 1983  March 1992 March 1999 March 2001  March 2003  February 2009  May 2014 October 2014  June 2015  (Significant con-Representative Holdings Limite Director of Bear Vice Chairman of Director General Director General Director General Control 1983	Joined ITOCHU Corporation Joined Suntory Limited (currently, Suntory Holdings Limited) Director of the Board Managing Director Senior Managing Director, Representative Director of the Board Senior Executive Vice President, Representative Director of the Board Senior Executive Vice President, Representative Director of the Board, Suntory Holdings Limited Director of Beam Suntory Inc. Vice Chairman of the Board, Representative Director of Suntory Holdings Limited External Director of the Company to present current positions) Director and Vice Chairman of the Board of Suntory	0

#### Notes

- 1. The number of shares of the Company held by each candidate for Director includes the share of stocks held through Officers Shareholding Association of the Company as of March 31, 2016.
- 2. The Company's Chairman Mr. Kunio Yamada and Director Mr. Yasuhiro Yamada serve concurrently as the Director and Chairman, respectively, for Ands Corporation. There are transactions between the Company and Ands Corporation for the purchasing and consignment processing of products.
- 3. The Company's Director Mr. Takeshi Masumoto serves concurrently as the President of Tianjin ROHTO Herbal Medicine Co., Ltd. There are transactions between the Company and Tianjin ROHTO Herbal Medicine Co., Ltd. for the purchasing of raw materials.
- 4. Among the candidates for Director, Ms. Mari Matsunaga and Mr. Shingo Torii are candidates for External Director.
- 5. Ms. Mari Matsunaga is nominated as an External Director because she has been involved in the planning and development of new services and possesses abundant knowledge and broad insight on the culture and life of contemporary society to date. Based on this knowledge and insight, she makes suggestions to the Board of Directors proactively, and exercises her role as an External Director appropriately, and therefore we are requesting that she be reappointed. Moreover, there is no particular conflict of interest between BRAINS Network Co. Ltd., MS&AD Insurance Group Holdings Inc. and Terumo

- Corporation, and the Company. Further, Ms. Mari Matsunaga's term of office shall be two years at the end of this General Meeting.
- 6. Mr. Shingo Torii is nominated as a candidate for External Director because he possesses abundant experience and broad insight which he has acquired over his many years in management. Based on this knowledge and insight, he makes suggestions to the Board of Directors proactively, and exercises his role as an External Director appropriately, and therefore we are requesting that he be reappointed. Moreover, there is no particular conflict of interest between Suntory Holdings Limited and Beam Suntory Inc., and the Company. Further, Mr. Shingo Torii's term of office shall be one year at the end of this General Meeting.
- 7. The Company has entered into an agreement with Ms. Mari Matsunaga and Mr. Shingo Torii in accordance with Article 427 Paragraph 1 of the Companies Act and Articles of Incorporation to limit their liability stipulated in Article 423 Paragraph 1 of the Companies Act to the minimum liability amount stipulated in Article 425 Paragraph 1 of the said Act. Subject to the reappointment and re-inauguration of Ms. Mari Matsunaga and Mr. Shingo Torii, the Company intends to continue the above-mentioned agreement with both candidates.
- 8. The Company has appointed Ms. Mari Matsunaga and Mr. Shingo Torii as Independent Directors prescribed by Tokyo Stock Exchange and filed them to the same Exchange. Subject to their reappointment and re-inauguration, the Company intends to reappoint them as Independent Directors.

# **Proposal 2:** Election of four(4) Auditors

The terms of office of all four(4) current Auditors will expire at the close of this General Meeting. You are therefore hereby requested to elect four(4) Auditors.

The Board of Auditors has previously given its approval to this proposal.

The candidates are as follows:

No.	Name		Number of	
NO.	(Date of birth)	Past experience, positions and significant concurrent positions		shares of the Company
		November 1980	Joined the Company	Company
1	Masaaki Uneme (October 17, 1946)	May 2000 May 2001 May 2002	Division Manager of Products Planning Division Division Manager of Business Development & Planning Division Manager of Public Relations Research Office	11,000
		February 2007 December 2007 June 2009	Manager of Internal Control Promotion Office Manager of Corporate Social Responsibility Promotion Office Auditor	11,000
		1 11002	to present	
	Masanori Kimura (November 29, 1957) Newly appointed	April 1982 May 2003	Joined the Company Corporate Officer and Manager of General Affairs and Human Resources Division	
		June 2005	Director and General Manager of Manufacturing Business Department	
2		May 2008 April 2009	Director and General Manager of Corporate Planning & AdministrationDepartment Director and General Manager of	21,347
		May 2012	Healthcare Business Department Director in charge of Business Partnerships and Personnel Development	
		May 2013	Director and Division Manager of Agri-Farm Division to present	
3	Mitsuo Fujimaki (May 5, 1947)	March 1974 March 1975 October 1978	Registered as a Certified Public Accountant Established the Fujimaki Law & Accounting Office Registered as a Certified Tax Accountant	0
	External	June 2008	Auditor of the Company to present	
		April 1978	Registered as an Attorney and joined Tamura Tokuo Law Office	
4		April 1983 January 1985	Joined Kitahama Law Office (currently, Kitahama Partners Osaka Office) Partner	
	Katsusuke Amano (February 27, 1952)	February 2003	External Auditor of Aoyama Capital Co., Ltd.	1,347
	External	June 2010 June 2012	Outside Director of GUNZE LIMITED Auditor of the Company to present	

#### Notes

- 1. The number of shares of the Company held by each candidate for Auditor includes the share of stocks held through Officers Shareholding Association of the Company as of March 31, 2016.
- 2. Mr. Mitsuo Fujimaki and Mr. Katsusuke Amano are candidates for External Auditor.
- 3. Mr. Mitsuo Fujimaki is nominated as an External Auditor because he possesses expert knowledge and insight as a certified

public accountant and certified tax accountant, which he can apply in the audit of the Company. We are therefore nominating him for External Auditor. Although Mr. Mitsuo Fujimaki does not have experience managing a company, he possesses considerable insight into finance and accounting, and from this we have judged he can appropriately perform his duties as External Auditor. Further, Mr. Mitsuo Fujimaki's term of office shall be eight years at the end of this General Meeting.

- 4. Mr. Katsusuke Amano is nominated as an External Auditor because his years of practice as a lawyer have given him expert knowledge and insight, which he can apply in the audit of the Company. We are therefore nominating him for External Auditor. Although Mr. Katsusuke Amano does not have experience managing a company, he possesses considerable insight into corporate law, and from this we have judged he can appropriately perform his duties as External Auditor. Moreover, there is no particular conflict of interest between Aoyama Capital Co., Ltd., GUNZE LIMITED, and the Company. Further, Mr. Katsusuke Amano's term of office shall be four years at the end of this General Meeting.
- 5. The Company has entered into an agreement with Mr. Mitsuo Fujimaki and Mr. Katsusuke Amano in accordance with Article 427 Paragraph 1 of the Companies Act and Articles of Incorporation to limit their liability stipulated in Article 423 Paragraph 1 of the Companies Act to the minimum liability amount stipulated in Article 425 Paragraph 1 of the said Act. Subject to the reappointment and re-inauguration of Mr. Mitsuo Fujimaki and Mr. Katsusuke Amano, the Company intends to continue the above-mentioned agreement with both candidates.
- 6. The Company has appointed Mr. Mitsuo Fujimaki and Mr. Katsusuke Amano as Independent Auditors prescribed by Tokyo Stock Exchange and filed them to the same Exchange. Subject to their reappointment and re-inauguration, the Company intends to reappoint them as Independent Auditors.